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# DISAM Outreach Program

By

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**Defense Institute of Security Assistance Management**

## **New Offering**

DISAM has a new offering. It is the DISAM Security Cooperation Outreach Program

## **Purpose**

The purpose of the DISAM Security Cooperation Outreach Program is to provide current and updated information in the area of security cooperation to DoD activities involved in international programs.

DISAM has been designated as the repository for security assistance best practices and as such is directed to facilitate the sharing of information. To make security cooperation members aware of current trends that will affect our community, DISAM has created an outreach program. We will provide updates on current issues and demonstrate where to find information to train security cooperation personnel. Some examples of topics provided below.

- Current legislation
- Role of DSCA
- Security cooperation IPTs
- Professional development issues
- DSAMS and case execution system update
- E-commerce and its impact on FMS
- SAMM rewrite
- FMR rewrite
- Information available on-line
  - Deskbook
  - WebPages
  - Other
- DoD 5000 rewrite
- Open forum-questions-feedback
- Partnering with DISAM
  - *DISAM Journal*
  - DISAM classes
- Open issues

## **Format**

A not-to-exceed four hour individualized and flexible presentation given to any requesting organization involved in international programs, tailored to their specific activities. If desired, it

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can be given once in the morning and once in the afternoon to any audience which the requesting organization feels will benefit.

## **Goals**

One of the goals is to assist in the maintenance of a well informed security cooperation workforce. The second goal establishes an effective working relationship, with minimal disruption to the requesting activity by individualizing information whenever and wherever possible to best meet the needs of the requesting activity.

## **Procedure**

If interested in the DISAM Outreach Program, contact DISAM, attention Director of Management Studies to request this offering, giving multiple dates and times for scheduling purposes, e-mail: [virginia.caudill@disam.dsca.osd.mil](mailto:virginia.caudill@disam.dsca.osd.mil). Note any issues of particular concern to your organization to help in selecting the most relevant topics. Provide a room/facility large enough to accommodate the numbers anticipated, with Power Point capability, and internet access if possible. DSN 785-5850, COM 937-255-5850, e-mail [gary.geilenfeldt@disam.dsca.osd.mil](mailto:gary.geilenfeldt@disam.dsca.osd.mil)

## **Cost**

DISAM will fund. The organization needs only to allow its personnel time to attend the presentation.

## **Size**

The Outreach Program must have at least thirty participants, but will accept as many participants as your space can handle. (The Outreach Program is not intended as a basic introductory course. The participants should already have some background and knowledge of security cooperation programs.)

## **How Often**

The Outreach Program will be offered once a year; every other year is most realistic.

## **Benefits**

The outreach program is designed to share information and promote feedback from the field so that those practices that are actually being used can be incorporated into effective instruction. By consulting with personnel who confront difficulties everyday, we can surface good ideas that can potentially solve FMS problems throughout our community. It is the purpose of the DISAM visit to collect information on current problems and approaches in order to enhance classroom presentations. If the outreach program can encourage solutions to current problems through a multi-faceted approach, it will be worth the effort.

## **About the Author**

Gary G. Geilenfeldt is an associate professor and has been at DISAM since August 1988. He holds a B.S. degree in business administration and a Masters degree in business education from Mankato State University. He is a retired Navy Supply Corps officer and a former enlisted man in the U. S. Marine Corps.